

Cash Sales – Company & Government

Government

LCP Price = 80000

LCP – 1% (2307) + LCP – 5% (2306)

$80000 / 1.12 = 71428.57$

$71428.57 \times 1\% = 714.29$

$71428.57 \times 5\% = 3571.41$

Amount to be paid = $80000 - 714.29 - 3571.41 = 75714.30$

Cash Price without discount = 75000

Cash – 1% (2307)

$75000 / 1.12 = 66,964.28$

$66,964.28 \times 1\% = 669.64$

Amount to be paid = $75000 - 669.64 = 74,330.36$

Create Sales Order – Transaction → Sales → Enter Sales Order → List

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Purchase Order Overview

Save Cancel Auto

Primary Information

CUSTOM FORM *
Desmark Purchase Order

VENDOR #

VENDOR *

EMPLOYEE

RECEIVE BY

Classification

SUBSIDIARY

DEPARTMENT *

PAIRED INTERCOMPANY TRANSACTION
<Type then tab>

INTERCOMPANY STATUS

DATE *
9/30/2023

CURRENCY *
Philippine Peso

APPROVAL STATUS(MATRIX)
Pending Approval

Summary

| | |
|-----------|------|
| SUBTOTAL | 0.00 |
| TAX TOTAL | 0.00 |
| TOTAL | 0.00 |

LOCATION

NEXT APPROVER ROLE

https://8229876-sb1.app.netsuite.com/app/accounting/transactions/salesord.nl?whence=

32°C. Partly su... 12:57 PM

Fill in the Important field Base on the Red Box

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Sales Order Overview

Save Auto Fill Cancel Restructure Installment Actions

Primary Information

CUSTOM FORM *
Sales Order Form

ORDER #
To Be Generated

CUSTOMER *
T.A. BROWN COMPANY INC

DATE *
9/30/2023

STATUS *
Pending Fulfillment

Summary

| | |
|---------------|------|
| SUBTOTAL | 0.00 |
| DISCOUNT ITEM | 0.00 |
| TAX TOTAL | 0.00 |
| TOTAL | 0.00 |

MEMO

CUSTOMER CATEGORY
Company

Classification

SUBSIDIARY *
Desmark Corporation

LEADING SUBSIDIARY
Desmark Corp - Desmark Corporation

LEADING LOCATION

LOCATION *
CAGAYAN, Desmark Lagudingen IS

BRAND
HONDA

Sales Information

SALES REP

OPPORTUNITY

ITEM CLASS *
Motorcycle

TYPE OF SALES *
Cash

INTEREST TERM
<enter first few letters then tab>

DOWNPAYMENT

APPLICABLE MINIMUM DOWNPAYMENT

PAIRED INTERCOMPANY TRANSACTION
<Type then tab>

INTERCOMPANY STATUS

UNIT PRICE

CASH PRICE

LOWEST

AMOUNT AFTER DOWNPAYMENT

INTEREST RATE

INSTALLMENT RES (REBATE)

INSTALLMENT SCHEDULE

TOTAL PAYABLE AFTER INTEREST

MONTHLY INSTALLMENT EXCLUDING REBATE

MONTHLY INSTALLMENT INCLUDING REBATE

MONTHLY PRINCIPAL AMOUNT

MONTHLY INTEREST AMOUNT INCLUDING REBATE

CREDIT CARD AMOUNT

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TYPE OF SALES *
Cash
INTEREST TERM
TYPE OF INTEREST
DOWNPAYMENT
APPLICABLE MINIMUM DOWNPAYMENT
PAIRED INTERCOMPANY TRANSACTION
Type then tab

AMOUNT AFTER DOWNPAYMENT
INTEREST RATE
MONTHLY INTEREST AMOUNT INCLUDING REBATE
MONTHLY PRINCIPAL AMOUNT
CREDIT CARD AMOUNT
INTERCOMPANY STATUS

ItemsInstallationShippingBillingAccountingRelationshipsCommunicationSystem InformationCustomBillingLTMS

DISCOUNT ITEM
RATE

Add MultipleUpsell ItemsClear All LinesAdd TBA Items

| ITEM # | ITEM | QUANTITY | UNITS | APPLICABLE FOR LINE | PRECISION | DESCRIPTION | PRICE | TOTAL UNIT PRICE | PERCENTAGE DISCOUNT | FLAT DISCOUNT | PROMOTION PERCENT DISCOUNT | PROMOTION FLAT DISCOUNT | RATE | AMOUNT | TAX RATE | COMMIT | TAX CODE | COMMITMENT | ORDER | TAX AMT | GROSS AMT | OPTIONS |
|--------------|-------------------------|----------|-------|---------------------|-----------|---------------------------------------|--------|------------------|---------------------|---------------|----------------------------|-------------------------|------------|------------|----------|---------------|-----------------|------------|----------|------------|-----------|---------|
| OPT125MSP-CY | BATTERY TBA | 3 | 1 | UNIT | | MRM 125 Dual Sports (SD) CERAMIC GRAY | Custom | | | | | | \$2,000.00 | \$2,142.86 | 12.0% | Available Qty | VAT_PH_REGULAR | | 9,857.14 | \$2,000.00 | | |
| | MANUAL TBA | 1 | | | | | | | | | | | 0.00 | 0.00 | | | VAT_PH_UNDEP-PH | | | 0.00 | | |
| | SIDE MIRROR (LEFT) TBA | 1 | | | | | | | | | | | 0.00 | 0.00 | | | VAT_PH_UNDEP-PH | | | 0.00 | | |
| | SIDE MIRROR (RIGHT) TBA | 1 | | | | | | | | | | | 0.00 | 0.00 | | | VAT_PH_UNDEP-PH | | | 0.00 | | |
| | TOOLS TBA | 1 | | | | | | | | | | | 0.00 | 0.00 | | | VAT_PH_UNDEP-PH | | | 0.00 | | |
| | WARRANTY GUIDEBOOK TBA | 1 | | | | | | | | | | | 0.00 | 0.00 | | | VAT_PH_UNDEP-PH | | | 0.00 | | |
| | HELM-HET12 w/ Desmark | 5 | 1 | PC | | HELM FULL FACE HELMET FOR DESMARK | Custom | | | | | | 0.00 | 0.00 | 12.0% | Available Qty | VAT_PH_REGULAR | | 0.00 | 0.00 | | |
| | JERSEY DESMARK | 4 | 1 | PC | | JERSEY DESMARK | Custom | | | | | | 0.00 | 0.00 | 12.0% | Available Qty | VAT_PH_REGULAR | | 0.00 | 0.00 | | |

AddCancelCopy PreviousInsertRemoveIntelligent Recommendations

SaveAuto FillCancelRestructure InstallationActions

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SALES REP
OPPORTUNITY
ITEM CLASS
TYPE OF SALES
INTEREST TERM
DOWNPAYMENT
APPLICABLE MINIMUM DOWNPAYMENT
PAIRED INTERCOMPANY TRANSACTION

UNIT PRICE
CASH PRICE
\$2,000.00
LCP:SDP
AMOUNT AFTER DOWNPAYMENT
INTEREST RATE
INSTALLMENT FEES (REBATE)
INSTALLMENT SCHEDULE
INTERCOMPANY STATUS

ItemsInstallationShippingBillingAccountingRelationshipsCommunicationRelated RecordsSystem InformationCustomBillingLTMS

DISCOUNT ITEM
RATE

| DISCOUNT | FLAT DISCOUNT | RATE | AMOUNT | TAX RATE | COMMIT | TAX CODE | COMMITMENT | ORDER | TAX AMT | GROSS AMT | OPTIONS | RECURRING ITEM | EST. ESTIMATE | EST. EXTENDED | EST. GROSS | EST. GROSS | WARRANTY | UPC CODE | MONTHLY PRINCIPAL | MONTHLY INTEREST | TOTAL | COLOR | APPLICABLE | HISTORY |
|----------|---------------|-----------|------------|----------|---------------|-----------------|------------|-------|----------|-----------|---------|----------------|---------------|---------------|------------|------------|----------|--------------|-------------------|------------------|-------|------------|------------|---------|
| | | 92,000.00 | \$2,142.86 | 12.0% | Available Qty | VAT_PH_REGULAR | | | 9,857.14 | 92,000.00 | | | Average Cost | 61,844.64 | 20,195.32 | 24,589.96 | | OPT125MSP-CY | | | | Gray/Black | | History |
| | | 0.00 | 0.00 | 0.0% | Available Qty | VAT_PH_UNDEP-PH | | | 0.00 | 0.00 | | | Custom | 0.00 | 0.00 | 0.00 | | | | | | | History | |
| | | 0.00 | 0.00 | 0.0% | Available Qty | VAT_PH_UNDEP-PH | | | 0.00 | 0.00 | | | Custom | 0.00 | 0.00 | 0.00 | | | | | | | History | |
| | | 0.00 | 0.00 | 0.0% | Available Qty | VAT_PH_UNDEP-PH | | | 0.00 | 0.00 | | | Custom | 0.00 | 0.00 | 0.00 | | | | | | | History | |
| | | 0.00 | 0.00 | 0.0% | Available Qty | VAT_PH_UNDEP-PH | | | 0.00 | 0.00 | | | Custom | 0.00 | 0.00 | 0.00 | | | | | | | History | |
| | | 0.00 | 0.00 | 0.0% | Available Qty | VAT_PH_UNDEP-PH | | | 0.00 | 0.00 | | | Custom | 0.00 | 0.00 | 0.00 | | | | | | | History | |
| | | 0.00 | 0.00 | 0.0% | Available Qty | VAT_PH_UNDEP-PH | | | 0.00 | 0.00 | | | Custom | 0.00 | 0.00 | 0.00 | | | | | | | History | |
| | | 0.00 | 0.00 | 12.0% | Available Qty | VAT_PH_REGULAR | | | 0.00 | 0.00 | | | Average Cost | 0.00 | 0.00 | 0.00 | | | | | | | History | |
| | | 0.00 | 0.00 | 12.0% | Available Qty | VAT_PH_REGULAR | | | 0.00 | 0.00 | | | Average Cost | 0.00 | 0.00 | 0.00 | | | | | | | History | |

Click Next Bill to Invoice

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Sales Order
SO-267 7 A BROWN COMPANY INC
Status: Pending Fulfillment
Buttons: Edit, Back, Fulfill, Next Bill, Bill Remaining, Close Order, Create Deposit, Restructure Installation, Installation, Actions

Primary Information
ORDER #
CUSTOMER
BIRTHDATE
BILL TO
DATE
MEMO
CUSTOMER CATEGORY
COMPANY

Summary
SUBTOTAL
DISCOUNT ITEM
TAX TOTAL
TOTAL

Classification
SUBSIDIARY
LOCATION
CAGAYAN

Sales Information
SALES REP
OPPORTUNITY
ITEM CLASS
TYPE OF SALES
INTEREST TERM
DOWNPAYMENT
APPLICABLE MINIMUM DOWNPAYMENT
PAIRED INTERCOMPANY TRANSACTION

UNIT PRICE
CASH PRICE
LCP:SDP
AMOUNT AFTER DOWNPAYMENT
INTEREST RATE
INSTALLMENT FEES (REBATE)
INSTALLMENT SCHEDULE
INTERCOMPANY STATUS

ItemsInstallationShippingBillingAccountingRelationshipsCommunicationRelated RecordsSystem InformationCustomBillingLTMS

Invoice

To Be Generated

Save Cancel Actions

Primary Information

| | | |
|--------------------------------------|-----------|--|
| CUSTOM FORM * | DUE DATE | Summary SUBTOTAL \$2,142.86 DISCOUNT ITEM 0.00 TAX TOTAL 9,837.14 TOTAL 92,000.00 |
| Debmart Recalculate Invoice | MEMO | |
| INVOICE To Be Generated | JOB ORDER | |
| CUSTOMER * T.A BROWN COMPANY INC. | | |
| DATE * 9/30/2023 | | |
| POSTING PERIOD * Sep 2023 | | |

Classification

| | | |
|-----------------------------------|---|----------------|
| SUBSIDIARY Debmart Corporation | ITEM CLASS * Inventory | BRAND HONDA |
| DEPARTMENT | LOCATION * GAGAYAN: Debmart Lagundingan 25 | |

Sales Information

| | | |
|-------------------------------------|------------------------------|--|
| INVOICE TYPE SALES | TYPE OF SALE CASH | INSTALLMENT FEES |
| SALES REP | INTEREST TERM | SALES ORDER NUMBER |
| OPPORTUNITY | INSTALLMENT SCHEDULE | MONTHLY PRINCIPAL AMOUNT |
| CREATED FROM Sales Order #MO-287 | INTEREST RATE | MONTHLY INTEREST AMOUNT INCLUDING FEES |
| BIRTHDATE | CUSTOMER CATEGORY COMPANY | |

Home Shipping Billing Accounting Relationships Communication System Information Custom Merchandising LIMS Philippines Invoicing

[illegible]

Confirmation
Transaction successfully Saved

Invoice

INV-339 7 A BROWN COMPANY INC

[Edit](#)
[Back](#)
[Authorize Return](#)
[Accept Payment](#)
[Credit](#)
[Renew](#)

[Actions](#)

| Primary Information | | |
|-----------------------------------|-----------|--|
| INVOICE # INV-339 | MEMO | |
| CUSTOMER 7 A BROWN COMPANY INC | JOB ORDER | |
| DATE 9/30/2023 | | |
| POSTING PERIOD Sep 2023 | | |
| DUE DATE | | |

| Summary | |
|---------------|-----------|
| SUBTOTAL | 82,142.86 |
| DISCOUNT ITEM | |
| TAX TOTAL | 9,857.14 |
| TOTAL | 92,000.00 |
| AMOUNT DUE | 92,000.00 |

| Classification | | |
|-----------------------------------|---|----------------|
| SUBSIDIARY Desmark Corporation | ITEM CLASS Motorcycle | BRAND HONDA |
| DEPARTMENT | LOCATION CAGAYAN : Desmark Laguindingan 3S | |

| Sales Information | | |
|-----------------------|----------------------|--|
| INVOICE TYPE Sales | TYPE OF SALE Cash | INSTALLMENT FEES |
| SALES REP | INTEREST TERM | SALES ORDER NUMBER |
| OPPORTUNITY | INSTALLMENT SCHEDULE | MONTHLY PRINCIPAL AMOUNT |
| CREATED FROM | INTEREST RATE | MONTHLY INTEREST AMOUNT INCLUDING REBATE |

BACK TO SALES ORDER TO FULFILLMENT

ActivitiesTransactionsListsReportsAnalyticsCustomizationDocumentsSetupCommerceFixed AssetsLMSDesmarkLTMSSubsAppsSupport

Item FulfillmentTo Be Generated

SaveCancel

Primary Information

CUSTOM FORM *
Desmark Item Fulfillment

REF. NO.
To Be Generated

CUSTOMER
7 A BROWN COMPANY INC

VENDOR

CREATED FROM
Sales Order #SO-267

DATE *
9/30/2023

POSTING PERIOD
Sep 2023

STATUS *
SHIP040

MEMO

PDI PERSONNEL
ARLO JOHN L UBANAN

PRE-DELIVERY INSPECTION NOTES
UNIT GOOD CONDITION

ItemsShippingPackagesRelationshipsCommunicationSystem InformationCustomGL ImpactBarcoding

SELECT ITEM

Mark AllUnmark All

| FULFILL | ITEM | DESCRIPTION | LOCATION | ON HAND | REORDERING | COMMITTED | QUANTITY | UNITS | INVENTORY DETAIL | OPTIONS | EXCLUDE ITEM FROM BATE REQUEST |
|-------------------------------------|-------------------------|---------------------------------------|----------------------------------|---------|------------|-----------|----------|-------|------------------|---------|--------------------------------|
| <input checked="" type="checkbox"/> | CFT125MSP-CY | XRM 125 Dual Sports (DS) CERAMIC GRAY | CAGAYAN : Desmark Lagundingan 3S | | | 1 | | | | | <input type="checkbox"/> |
| <input checked="" type="checkbox"/> | BATTERY TBA | | CAGAYAN : Desmark Lagundingan 3S | | | 1 | | 1 | | | <input type="checkbox"/> |
| <input checked="" type="checkbox"/> | MANUAL TBA | | CAGAYAN : Desmark Lagundingan 3S | | | 1 | | 1 | | | <input type="checkbox"/> |
| <input checked="" type="checkbox"/> | SIDE MIRROR (LEFT) TBA | | CAGAYAN : Desmark Lagundingan 3S | | | 1 | | 1 | | | <input type="checkbox"/> |
| <input checked="" type="checkbox"/> | SIDE MIRROR (RIGHT) TBA | | CAGAYAN : Desmark Lagundingan 3S | | | 1 | | 1 | | | <input type="checkbox"/> |
| <input checked="" type="checkbox"/> | TOOLS - TBA | | CAGAYAN : Desmark Lagundingan 3S | | | 1 | | 1 | | | <input type="checkbox"/> |
| <input checked="" type="checkbox"/> | WARRANTY GUIDEBOOK TBA | | CAGAYAN : Desmark Lagundingan 3S | | | 1 | | 1 | | | <input type="checkbox"/> |
| <input checked="" type="checkbox"/> | HELI-HE112 w/ Desmark | HPM FULL FACE HELMET FOR DESMARK | CAGAYAN : Desmark Lagundingan 3S | | | 1 | | 1 | | | <input type="checkbox"/> |
| <input checked="" type="checkbox"/> | JERSEY DESMARK | JERSEY DESMARK | CAGAYAN : Desmark Lagundingan 3S | | | 1 | | 1 | | | <input type="checkbox"/> |

SaveCancel

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SANDBOX

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HelpFeedback

Jesam Manzanares*
Desmark Corporation - Administrator

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Confirmation
Transaction successfully Saved

Item Fulfillment

IF-85 7 A BROWN COMPANY INC

SHIPPED

EditBackActions

Primary Information

REF. NO.
IF-85

CUSTOMER
7 A BROWN COMPANY INC

CREATED FROM
Sales Order #SO-267

DATE
9/30/2023

VENDOR

POSTING PERIOD
Sep 2023

MEMO

PDI PERSONNEL
Arlo John L Ubanan

PRE-DELIVERY INSPECTION NOTES
UNIT GOOD CONDITION

STATUS
Shipped

ItemsShippingPackagesRelationshipsCommunicationSystem InformationCustomGL ImpactBarcoding

| ITEM | DESCRIPTION | LOCATION | ON HAND | QUANTITY | UNITS | INVENTORY DETAIL | OPTIONS |
|-----------------------|---------------------------------------|----------------------------------|---------|----------|-------|------------------|---------|
| CFT125MSP-CY | XRM 125 Dual Sports (DS) CERAMIC GRAY | CAGAYAN : Desmark Lagundingan 3S | 2 | 1 | Unit | | |
| HELI-HE112 w/ Desmark | HPM FULL FACE HELMET FOR DESMARK | CAGAYAN : Desmark Lagundingan 3S | 4 | 1 | Pc | | |